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Message Text

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41
ORIGIN SCI-04

INFO OCT-01 ARA-06 EUR-08 ISO-00 ACDA-05 SP-02 COME-00

DODE-00 EB-04 NSAE-00 RSC-01 TRSE-00 AEC-05 CIAE-00

OPIC-06 PM-03 INR-05 IO-04 L-01 NSC-05 FEAE-00 /060 R

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ARA/LA/BR:J.SLATTERY
ACDA:C.N.VAN DOREN (INFO)
S/P:J. KAHAN (INFO)
DESIRED DISTRIBUTION
COM:BIC/MEPD
---------- 039166
P R 181755Z OCT 74
FM SECSTATE WASHDC
TO AMEMBASSY BRASILIA PRIORITY
AMCONSUL RIO DE JANEIRO PRIORITY
INFO AMEMBASSY BONN

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E.O. 11652: N/A
TAGS: TECH, BR
SUBJECT: WESTINGHOUSE INTEREST IN SALE OF NUCLEAR REACTORS
TO BRAZIL

REF: A) BRASILIA A-103 AND B) BRASILIA 7476

1. DEPT. HAS BEEN INFORMED BY MR. HARRY JONES, VICE PRESI-
DENT AND DIRECTOR, OVERSEAS AFFAIRS, WESTINGHOUSE ELECTRIC
CORPORATION, THAT TWO WESTINGHOUSE REPRESENTATIVES WILL
VISIT BRAZIL BEGINNING OCT 22. REPRESENTATIVES ARE
MANFRED BIRNBAUM, MANAGER, INTERNATIONAL OPERATIONS, WATER
REACTOR DIVISION AND ROBERT MACDONALD, STRATEGIC PROJECTS
MANAGER, WHO SPECIALIZES IN BRAZIL. BIRNBAUM AND MACDONALD
WILL ARRIVE RIO TUESDAY, OCT 22, AND PLAN VISITS WITH CNEN,
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FURNAS, AND ELECTROBRAS.

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2. PURPOSE OF VISIT IS TO COUNTER THREATENED PENETRATION OF BRAZILIAN MARKET BY FRG REACTOR VENDORS, PARTICULARLY KWU, AND TO DISCUSS WITH AMBASSADOR AND EMBASSY AND CONGEN COMMERCIAL OFFICERS WESTINGHOUSE PERSPECTIVE ON ITS ROLE IN FUTURE BRAZILIAN NUCLEAR POWER MARKET.

3. VISITORS PLAN TO CALL EMBASSY ON ARRIVAL. DEPT. WOULD APPRECIATE BEING INFORMED IN ADVANCE OF THEIR DEPARTURE EVENING OCT 21 OF AVAILABILITY OF AMBASSADOR TO MEET WITH

WESTINGHOUSE REPS AT SOME TIME DURING WEEK FOLLOWING OCT 22. WESTINGHOUSE REPRESENTATIVES CONSIDER SUCH A MEETING TO BE OF HIGHEST PRIORITY AND WILL ARRANGE TRIP TO BRASILIA AROUND IT. KISSINGER

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Message Attributes

Automatic Decaptioning: X
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Draft Date: 18 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
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Disposition Authority: shawdg
Disposition Case Number: n/a
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Disposition History: n/a
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To: BRASILIA RIO DE JANEIRO
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